



Host Employer:	FathomX PTE LTD
Internship Position:	Business Development Intern
Industry	Pharmaceutical/ Medical/Health
Department:	Business Development
Duration:	Between early May to end Aug (minimum 10 weeks internship)
Internship Location:	Singapore, Hong Kong and China
Job Code:	A186a
Company Website:	www.fathomx.co

FathomX Pte Ltd, a Singaporean enterprise, originated from the National University of Singapore (NUS). Our mission is to revolutionize breast cancer diagnostics through artificial intelligence. Our flagship product, FxMammo, leverages advanced AI technology to enhance mammogram screenings, significantly reducing false positives and negatives. This breakthrough improves the clinical workflow, enabling faster and more accurate assessments, which is vital in the early detection and treatment of breast cancer.

Job Summary

The intern will support business development by conducting market research, assisting with business plan execution, and helping achieve revenue targets. Responsibilities include managing relationships with partners, institutions, and customers, preparing quotations and tender bids, and supporting grant applications. The role also involves developing presentations, reviewing contracts, identifying new market opportunities, and providing weekly updates. Technical support includes liaising with teams for product development and integration. The intern will engage research institutions, assist with IRB applications, and support regulatory processes as needed, along with handling ad-hoc projects assigned by management.

Related Disciplines

FB, BBA, MM

Key Duties and Responsibilities

- The role requires strong analytical and research abilities, communication and relationship-building skills, and proficiency in preparing presentations and reports.
- Organizational and time management skills are essential for managing multiple tasks effectively.
- Collaboration with technical teams and research institutions requires adaptability and attention to detail.
- Familiarity with grant processes, tender preparation, and contract review is beneficial, along with basic knowledge of regulatory applications.
- Proficiency in MS Office tools and a willingness to learn about the healthcare or AI technology industry will support success in this role.

Job Requirements***Essential Attributes:***

Qualifications:

- Currently pursuing a Bachelor's or Master's degree, preferably in Business Administration, Marketing, Economics, Healthcare Management, or a related field.
- MBA students are highly suited for this role.

Relevant Knowledge:

- Understanding of business development processes, market research, and sales planning.
- Familiarity with healthcare, AI technology, or medical industries is advantageous but not required.

Field and Year of Study:

Final-year undergraduate or postgraduate students, especially those focused on business, strategy, or healthcare-related fields.

Language Requirements

English, Chinese

Working Days and Working Hours

5 days a week, Monday to Friday, 8 hours per day