



<b>Host Employer:</b>	FathomX PTE LTD
<b>Internship Position:</b>	Sales support intern
<b>Industry</b>	Pharmaceutical/ Medical/Health
<b>Department:</b>	Business Development
<b>Duration:</b>	Between early May to end Aug (minimum 10 weeks internship)
<b>Internship Location:</b>	Singapore, Hong Kong and China
<b>Job Code:</b>	A186b
<b>Company Website:</b>	<a href="http://www.fathomx.co">www.fathomx.co</a>

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FathomX Pte Ltd, a Singaporean enterprise, originated from the National University of Singapore (NUS). Our mission is to revolutionize breast cancer diagnostics through artificial intelligence. Our flagship product, FxMammo, leverages advanced AI technology to enhance mammogram screenings, significantly reducing false positives and negatives. This breakthrough improves the clinical workflow, enabling faster and more accurate assessments, which is vital in the early detection and treatment of breast cancer.

#### **Job Summary**

The intern will support business development by conducting market research, assisting in the execution of business plans, and managing relationships with partners, institutions, and stakeholders. They will prepare quotations, tender bids, and grant applications, while also developing sales, corporate, and marketing presentations. The role includes working closely with technical teams to ensure product development and successful system integration. Additionally, the intern will engage with research institutions for collaborations, assist in IRB processes, and review contracts. They will also support regulatory applications, identify new market opportunities, provide weekly progress updates, and handle any ad-hoc projects assigned by management.

#### **Related Disciplines**

FB, BBA, MM

#### **Key Duties and Responsibilities**

- The role requires strong analytical and research abilities, communication and relationship-building skills, and proficiency in preparing presentations and reports.
- Organizational and time management skills are essential for managing multiple tasks effectively.
- Collaboration with technical teams and research institutions requires adaptability and attention to detail. Familiarity with grant processes, tender preparation, and contract review is beneficial, along with basic knowledge of regulatory applications.
- Proficiency in MS Office tools and a willingness to learn about the healthcare or AI technology industry will support success in this role.

**Job Requirements*****Essential Attributes:***

## Qualifications:

- Currently pursuing a Bachelor's or Master's degree, preferably in Business Administration, Marketing, Economics, Healthcare Management, or a related field.
- MBA students are highly suited for this role.

## Relevant Knowledge:

- Understanding of business development processes, market research, and sales planning.
- Familiarity with healthcare, AI technology, or medical industries is advantageous but not required.

## Field and Year of Study:

- Final-year undergraduate or postgraduate students, especially those focused on business, strategy, or healthcare-related fields.

**Language Requirements**

English, Chinese

**Working Days and Working Hours**

5 days a week, Monday to Friday, 8 hours per day