



Host Employer:	Cathay Pacific Airways Ltd
Internship Position:	Corporate Sales Intern
Industry	Shipping/Aviation/Transport/Logistics
Department:	Corporate Sales
Duration:	8 weeks
Internship Location:	Manila, Philippines
Job Code:	A1001
Company Website:	https://www.cathaypacific.com/

Cathay Pacific Airways Limited, more widely known as Cathay Pacific, is the largest carrier of Hong Kong with its head office and main hub located at Hong Kong International Airport

Related Disciplines

FB, FH

Key Duties and Responsibilities

Key Responsibilities:

1. Prepare Revenue Reports - weekly, monthly, quarterly
2. Generate Leads from LinkedIn Sales Navigator
3. Initial email or callout to leads
4. Update information in SFA

Job Requirements:

Possible challenges:

Ability to multi-task for certain individuals

Essential Attributes:

1. Familiarity with Canva, Powerpoint, Excel, Word
2. Basic verbal Mandarin and Fookien or Cantonese communication skills; proficiency in writing is a plus
3. Strong verbal and written English communication skills
4. Interpersonal skills - ability to build relationships with clients and colleagues

Desirable Attributes:

N/A

Language Requirements

English (Spoken and Written)

Working Days and Working Hours

Mon-Fri 9am-6pm or 830am-530pm or 8am-5pm

Benefits provided, if applicable

N/A