Subject Code	MM534		
Subject Title	Entrepreneurship		
Credit Value	3		
Level	5		
Normal Duration	1-semester		
Pre-requisite/ Co-requisite/ Exclusion	IT Entrepreneurship and Legal Aspects at IT (COMP5531) and Creating and Managing SMEs in Hong Kong and China (MM536)		
Objectives	This subject enables students to develop an entrepreneurial mindset and apply entrepreneurial thinking and concepts to business management.		
Intended Learning Outcomes	Upon completion of the subject, students will be able to:  a. understand the economic and social impacts of entrepreneurship;  b. apply the entrepreneurship knowledge to a new or existing company;  c. use entrepreneurial thinking and skills to generate new market ideas and evaluate their market feasibility.		
Subject Synopsis/ Indicative Syllabus	Development of entrepreneurship Definition and history of entrepreneurship; economic and social influences of entrepreneurship; the current status of entrepreneurship in selected countries.  Entrepreneurial thought and action Profiling the entrepreneur - traits, skills and activities analysis; entrepreneurial mindsets – learning from actions; business development strategies of entrepreneurs.  Entrepreneurial failure and learning Understanding entrepreneurial failure and their causes; principles to control and perceive failure – affordable loss, outcome control, and learning from failure.  Idea generation, prototyping, and market validation Design thinking concepts and methods for generating new ideas; skills in idea iteration and prototyping; Testing and evaluating entrepreneurial ideas in markets  Launch and growth of entrepreneurial ventures Key concepts in business model canvas; using business model canvas to figure out resources required for turning entrepreneurial ideas into real businesses.  Hong Kong and global entrepreneurship Understanding entrepreneurship in Hong Kong and visiting local start-up communities; analyzing how (de)globalization shapes entrepreneurship – supply chains, markets, and competition.  Contemporary issues Introduction to social entrepreneurship; corporate ventures and intrapreneurship; applying entrepreneurial thinking to established companies.		

# Teaching/Learning Methodology

The instructor will provide students with a structured lecture on the underlying theoretical framework and highlight the importance of each topical area exemplified with real-world cases. Students will be required to participate in discussion in the lectures and field trips to local entrepreneurship communities. Students will also form small groups and be guided to develop entrepreneurial ideas, evaluate the ideas in the market, and reflect on this entrepreneurial process in a final presentation.

### Assessment Methods in Alignment with Intended Learning Outcomes

Specific assessment % weighting weig		Intended subject learning outcomes to be assessed (Please tick as appropriate)		
		a.	b.	c.
Continuous Assessment*	100%			
1. Individual reports	40%	<b>✓</b>	✓	✓
2. Group project report	20%	✓	✓	✓
3. Group presentation	20%	✓	✓	✓
4. Peer evaluation	10%	✓	✓	✓
5. In-class reflections	10%	✓	✓	✓
Total	100 %			

<sup>\*</sup>Weighting of assessment methods/tasks in continuous assessment may be different, subject to each subject lecturer.

To reflect the significant technology content in this subject, 10% (or more) of the overall weighting of this subject is based on individual assessment concerning technology-related knowledge.

To pass this subject, students are required to obtain Grade D or above in the overall subject grade.

## Explanation of the appropriateness of the assessment methods in assessing the intended learning outcomes:

Individual reports require students to reflect on their field trips and apply entrepreneurship concepts to analyze new ventures. Group project reports and presentations require students to apply entrepreneurial thinking, methods and skills to generate new ideas and evaluate their market feasibility. In-class reflections assess the understanding of key concepts and methods presented in the lectures.

### Student Study Effort Expected

Class contact:	
■ Lectures	39 Hrs.
Other student study effort:	
<ul><li>Self-study</li></ul>	78 Hrs.
Total student study effort	117 Hrs.

#### Reading List and References

Recommended textbook

Hisrich, R. D. (2016). *International Entrepreneurship: Starting, Developing, and Managing a Global Venture* (3rd ed.). Thousand Oaks, Calif.: SAGE Publications.

**Journals** 

Harvard Business Review
MIT Sloan Business Review
Entrepreneurship Theory and Practice
Journal of Business Venturing
Strategic Entrepreneurship Journal
Strategic Management Journal

August 2022