

**Job Information**

Post Title	Merchandising Manager
Company Name	Shiamas Ltd.
Business Nature / Introduction	Retail
Target Applicants	Graduates
Work Location	Hong Kong
Role / Responsibility	<ul style="list-style-type: none"> <li>• Plan and forecast seasonal OTB and sales</li> <li>• Forecast pre-season and in-season sales and inventory</li> <li>• Analyze merchandising performance to identify best sellers and inventory level</li> <li>• Prepare sales budget plan and analyze sales report data</li> <li>• Work closely with operations and marketing departments to formulate product sales and marketing strategies</li> <li>• Maintain a good balance of stock level among stores</li> <li>• Manage mark down during sale period to maximize sales and maintain planned gross profit</li> <li>• Manage wholesale accounts including export shipment, S&amp;S</li> </ul>
Requirements / Qualification	<p>Preferred Qualifications: Undergraduate graduates in the following fields of study:</p> <ul style="list-style-type: none"> <li>• Design</li> <li>• Intimate Apparel and Activewear</li> <li>• Knitwear Design and Technology</li> <li>• Retail and Marketing</li> <li>• Technology</li> </ul> <p>Other Requirements</p> <ul style="list-style-type: none"> <li>• Degree holder with at least 3-5 years buying and retail experience in fashion industry</li> <li>• Excellent numerical and analytical skills</li> <li>• Strong Excel skills are essential</li> <li>• Well-organized, independent, with great attention to detail and an open mind</li> <li>• Must have good interpersonal skills and be able to work on tight deadlines</li> <li>• Strong fashion and market sense</li> <li>• <u>Less</u> experience will be considered as Assistant Merchandising Manager</li> </ul>
Target Commencement Date	As soon as possible
Application Method	We offer attractive remuneration package and good prospect of career opportunities to the successful candidates. Interested parties, please send your full resume with current and expected salary to <a href="mailto:hr@shiamas.com">hr@shiamas.com</a> .