

# Sun Wood Company Limited

## COMPANY PROFILE

Sun Wood Company Limited HONG KONG is a foreign company active in the wholesale trade of textiles and ladies fashion apparel from the Far East. Formed in 1986, the company partners with retailers, design houses, and related industries: for the development, design trend and forecast, production and distribution of ladies apparel. With over 25 years of experience in woven, cut & sew along with sweaters, the company uniquely provides a “niche” service beyond mere sourcing of foreign production. Market intelligence and forecasting ideas/trends has been one of their biggest strengths in the marketplace.

The company aligns itself with a U.S. office for import compliance operations, Customs clearance, and transportation/distribution services. More notably the corporation operates 3 strategic operations in China, located in Hong Kong, Shenzhen, Hangzhou and off shore Vietnam. These operations provide technical, fabrication, merchandising, and quality assurance services. These foreign operations provide more direct opportunities for better fabrication research and foreign production penetration; resulting in more flexible product development opportunities and providing best competitive prices to our customers. The company prides itself with decades of experience in the retail garment industry, factory production, quality assurance, and social compliance standards.

The company exhibits unparalleled service, competitive pricing and most importantly “speed” to market for the customers they serve. Most recently they have been invited as a partner with Tai Nan International Vietnam Co., Limited as their U.S. marketing arm. This joint venture set-up has enabled both parties to contribute their expertise to make it a win-win situation for the U.S. client.

### Some of the customers they serve:

Cabi - Carol Anderson by Invitation  
Laundry (PEI)  
Susana Monaco  
Dress Barn  
Bailey 44 — (Ali & Jay)  
Christopher & Banks / CJ Banks  
Tahari  
LuLaRoe  
Vince

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Flat A, 2/F., Fuk On Factory Building, 1123 Canton Road, Mong Kok, Kowloon, Hong Kong  
Tel:(852)2293-7100 Fax:(852)3764-0076

## Woven Merchandiser (5 days work)

### **Responsibilities:-**

- Follow up orders with vendors, customers, and internal parties to ensure customer satisfaction and on-time delivery
- Assist in the Product Development process to ensure that products meet customers' quality and customers' budget
- Maintain strong business relationships with vendors for product development and production
- Handle merchandising related documents
- Arrange sample submission to customers for approval
- Communicate and prepare meeting with suppliers/buyers for USA customers
- Perform other duties as assigned by Management

### **Requirements:-**

- Familiar with US market in ladies' high fashion woven products
- Degree or Diploma in Textile & Clothing Institute or related disciplines
- Minimum 5-7 years' relevant experience
- Able to work under pressure, result oriented, excellent communication skills, self-motivated, responsive and detail minded, work independently
- Ability to build strong relationships with the team, communicate effectively with internal and external parties
- Excellent command of written and spoken English, Cantonese and Mandarin
- Literate in Microsoft office programs
- Possess technical knowledge is an advantage

Interested parties can email Ms. Fung with full resume and expected salary:

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